



# COMPANY PROFILE

# Company Overview

DETNA Technology is a trusted provider of integrated information and communications technology (ICT) solutions, specialising in the supply, integration, optimisation, and lifecycle management of enterprise hardware and software systems.

We deliver end-to-end technology solutions that enable organisations to operate securely, efficiently, and sustainably in an increasingly complex digital environment. Our services span strategy, design, implementation, and ongoing support across infrastructure, security, cloud, mobility, and enterprise applications.

DETNA Technology partners with leading global technology vendors to deliver customised, scalable, and compliant solutions to private sector enterprises, public sector institutions, educational organisations, and non-profit entities. Our vendor-neutral consulting approach ensures objective recommendations and best-fit technologies aligned to each client's operational needs, regulatory obligations, budgetary frameworks, and long-term strategic objectives.

Since inception, DETNA Technology has established itself as a reliable digital transformation partner, supporting organisations across multiple industries with innovative, resilient, and future-ready ICT solutions

## Vision

To be Africa's most trusted technology partner by 2030, transforming businesses and communities through innovative, secure, and reliable digital solutions.

## Mission

To deliver secure, scalable, and high-quality ICT solutions that enhance operational efficiency, strengthen governance and compliance, foster innovation, and meet the evolving needs of our clients and stakeholders.

## Core Values

- Integrity & Trust – Ethical, transparent, and accountable delivery
- Excellence – High standards in technology, service, and execution
- Innovation – Future-focused, adaptive, and solution-driven
- Client Centricity – Tailored solutions that deliver measurable value
- Sustainability – Responsible technology adoption and lifecycle management



Apple Hardware



Display & Peripherals



Storage & Security



Collaboration & AV



Computing & Mobility



## Core Competencies

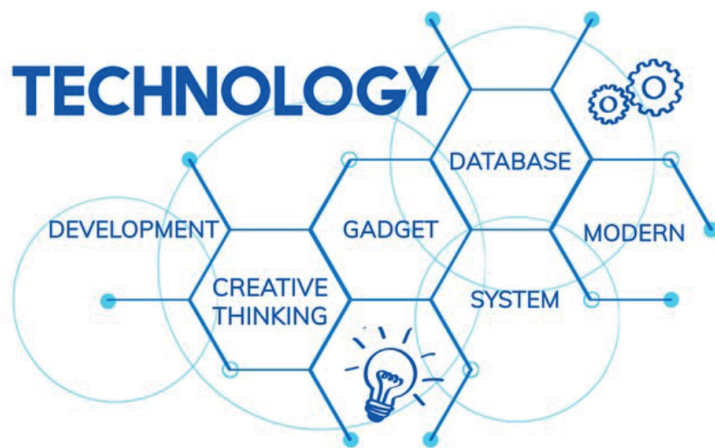
DETNA Technology delivers a comprehensive portfolio of ICT solutions across the full technology lifecycle:

- Enterprise hardware and software supply and integration
- Licensed software distribution and implementation
- IT infrastructure design, deployment, and optimisation
- Cybersecurity and compliance-driven solutions
- Cloud and hybrid IT environments
- End-user computing, mobility, and digital workplace enablement

Our solutions are designed to improve operational efficiency, enhance security posture, and support sustainable organisational growth.



# TECHNOLOGY



## Solutions & Services Portfolio

### 1. SOFTWARE & APPLICATION SOLUTIONS

DETNA Technology provides fully licensed, supported, and compliant software solutions, including:

- Enterprise Resource Planning (ERP): SAP, Sage, Odoo
- Productivity & Collaboration: Microsoft platforms, cloud productivity tools
- Business & Industry Applications: Tailored, sector-specific solutions
- Cloud Services: Public, private, and hybrid cloud migration and management

All solutions are delivered in full compliance with licensing, governance, and support requirements.

### 2. INFRASTRUCTURE SOLUTIONS

#### Data Centre & Server Solutions

- Virtualised and consolidated environments
- High-availability and performance-optimised architectures
- Energy-efficient and scalable data centre designs

#### Networking & Connectivity

- Secure LAN, WAN, wireless, and SD-WAN solutions
- Enterprise network design, deployment, and optimisation
- Network performance monitoring and management

#### Storage, Backup & Disaster Recovery

- Resilient storage architectures (NAS, SAN, DAS)
- Automated backup and replication
- Business continuity and disaster recovery planning

#### Power & Environmental Systems

- UPS and power distribution solutions
- Cooling, monitoring, and infrastructure protection

### 3. WORKPLACE & MOBILITY SOLUTIONS

- Enterprise end-user computing devices and peripherals
- Hybrid and remote digital workplace enablement
- Unified communications and collaboration platforms
- Mobile Device Management (MDM) and BYOD security

### 4. SECURITY & COMPLIANCE SOLUTIONS

DETNA Technology delivers layered, standards-aligned security solutions:

- Endpoint, network, and identity security
- Threat detection and response
- Physical access control and surveillance

### 5. TRAINING AND RESOURCING

DETNA Technology provides specialised ICT recruitment and training services, supplying both permanent and contract consultants to support operational, project-based, and strategic technology requirements.

We identify, vet, train, and deploy qualified professionals across enterprise systems, cybersecurity, cloud, infrastructure, and digital workplace environments. Our integrated approach combines targeted skills development, certification support, and continuous training with rigorous recruitment practices to ensure work-ready, compliant, and future-ready talent aligned to client technical needs, organisational culture, and regulatory requirements.



## Technology & Supplier

DETNA Technology maintains strategic relationships with leading global manufacturers and authorised distributors, ensuring access to genuine, warranted, and competitively priced solutions.

Key Suppliers Include:

- Computing & Mobility: Microsoft, Dell, HP, Lenovo, Apple, Asus, Acer
- Displays & Peripherals: LC, Samsung, BenQ, Epson, Philips
- Networking: Cisco, Aruba, Ubiquiti, Juniper, Meraki
- Storage & Security: Synology, QNAP, Fortinet, Palo Alto Networks
- Collaboration & AV: Poly, Jabra, Logitech, Crestron
- Enterprise Resource Planning (ERP): SAP, Sage, Odoo

Flexible procurement models include volume licensing, leasing, and lifecycle refresh programmes.

### Delivery Methodology – The DETNA Way

1. Discovery & Assessment  
Comprehensive evaluation of existing environments, objectives, and risks.
2. Solution Design  
Collaborative, scalable, and secure solution architecture.
3. Implementation & Integration  
Seamless deployment with minimal operational disruption.
4. Management & Optimisation  
Proactive monitoring and continuous improvement.
5. Refresh & Retirement  
Planned upgrades and environmentally responsible asset disposal.

## Why Choose DETNA Technology

### Strategic Partnerships

- Access to leading global OEMs, competitive pricing, and enterprise-grade solutions.

### Deep Technical Expertise

- Proven delivery across infrastructure, cybersecurity, mobility, and enterprise systems.

### End-to-End Accountability

- Single-partner ownership across the full technology lifecycle.

### Tailored Enterprise Solutions

- Client-specific solutions aligned to regulatory, operational, and growth requirements.

### Dedicated Client Support

- Ongoing support, training, reviews, and measurable value delivery.

### Commitment

- DETNA Technology is committed to delivering integrated, vendor-neutral, compliant, and future-focused technology solutions that enable efficiency, resilience, and sustainable growth.



# Our Solutions & Services

## **Enterprise Computing & Workstations**

We supply high-performance desktops, laptops, servers, and workstations engineered for demanding professional environments. Whether for remote workforces, creative studios, engineering teams, or data centers, our solutions include custom configuration, imaging, and deployment services to ensure seamless integration with existing systems.

## **Data Storage & Backup Solutions**

Protect your critical data with our scalable and resilient storage architectures. We offer NAS, SAN, DAS, and cloud-integrated storage systems, along with automated backup, disaster recovery, and archiving services—ensuring business continuity and compliance with data protection regulations.

## **Networking & Connectivity Technologies**

From campus-wide wired networks to enterprise-grade Wi-Fi and SD-WAN, we design and implement secure, high-speed networking solutions. Our services include network assessment, design, installation, and ongoing management to support bandwidth-intensive applications and IoT ecosystems.

## **Hardware Security & Access Control**

Safeguard your physical and digital assets with integrated security solutions. We provide hardware-based encryption, biometric access systems, secure printing, and endpoint protection devices, helping you meet industry standards such as ISO, GDPR, HIPAA, and PCI-DSS.

## **Data Storage & Backup Solutions**

Maximize uptime with our uninterruptible power supply (UPS) systems, power distribution units (PDUs), and smart environmental monitoring tools. We help optimize energy consumption, prevent downtime, and maintain ideal operating conditions for server rooms and data centres.

## **Networking & Connectivity Technologies**

Our comprehensive MDM platform enables centralized management of smartphones, tablets, and laptops across all major operating systems (iOS, Android, Windows, macOS).

## **Hardware Lifecycle Management & Integration**

We manage the entire hardware lifecycle—from needs assessment and procurement to staging, deployment, maintenance, and environmentally responsible disposal. Our integration services ensure new devices work harmoniously within your existing IT ecosystem, reducing complexity and downtime.

## **Technology Consulting & Support**

Our certified consultants provide vendor-neutral technology roadmaps, ROI analysis, and strategic planning. We offer ongoing support through helpdesk services, on-site repairs, and proactive monitoring—ensuring long-term system reliability and performance.



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